

You have a vision for your business. OneFit delivers it.

Business Synergy

Vision

Realising your vision for your business takes drive and determination. With OneFit your vision turns into reality by giving you control over your business operations, integration across work processes, enables you to diversify and ultimately supports the growth you are aiming for.





OneFit software

- Strengthens customer and supplier relationships enabling relevant and focussed communication
- Provides a flexible ecommerce strategy leading to omni-channel opportunities with one-time data entry, customer and volume pricing and multi-currency
- Provides integrated business management, business intelligence, scanning and mobile solutions
- Improves cash-flow, margins and financial management by providing real-time visual control
- Streamlines and controls supply chain operations and encourages better collaboration with suppliers and improved service for customers
- Offers simple, secure mobile access to real-time information and business processes



Control

Control over your business processes is the key to growth. OneFit Visual Control presents realtime management information to ensure that you have control over all your business processes from opportunity through to delivery.

Integrate

A successful business is an integrated business which requires an integrated software solution. With OneFit no third party applications or bolt-ons are needed to provide the functionality you need to automate your processes, including omni-channel e-commerce, EPOS, bar coding, scanning and touchscreen functionality for goods in, despatch, route transport planning and proof of delivery.



Diversify

Identifying and seizing new opportunities is vital for a growing business. OneFit allows a business to diversify, taking advantage of new or alternate revenue streams. With our built in Business Intelligence you are able to analyse your business operations to identify areas of added value to provide maximum growth, cost and resource savings.



Grow

As your business grows OneFit grows with you and is a truly scalable solution that will support your growth to help you realise your vision. Being modular in design you can add the functionality when your business requires it providing an immediate return on investment.

Choice

OneFit delivers benefits to a range of industries and by selecting the required OneFit modules key operational areas of the business can deploy the tools that will produce efficiencies in terms of time saving, costs and management decision making.





Effective communication with prospects and customers is the key to business growth. OneFit CRM is a powerful Customer Relationship Management system supporting multi-channel trade and retail business. This enables relevant and effective marketing, sales and customer engagement activity with integration to MSOffice and e-shot tools. Sales opportunities are maximised and with an integrated lead to invoice flow, data entry is kept to a minimum. Sales Team Dashboard is a powerful limesaving tool, providing prospect and customer data drawn from the integrated Financial and Commercial database. The integration with products in Commercials provides visibility of special customer and product pricing to support the negotiation of rates and up-selling. Customer issues are managed and traced using OneFit Customer Care Facility (CCF), which provides the necessary reporting for industry and supplier specific accreditations. OneFit Visual Control provides real-time sales management information and forecasting to ensure that sales growth targets are monitored and achieved.



Gaining immediate access to real-time financial data allows you to anticipate trends and enables swift action. OneFit Financials provides a reliable and comprehensive control system for your Sales, Purchase and Nominal Ledgers, Bank, and optional integrated Fixed Asset Register. Focussed routines for all your financial processing allows immediate responses for transactional output, reconciliations and the management of cash flow and credit control. With OneFit Financials you gain control of your business with real-time Business Intelligence at all departmental and management levels. Multi-location, multi-company, multi-currency, group control and centralised accounting are available to support a full ERP solution.



Having tight control of your supply chain is vital to a growing business. OneFit Commercials allows you to take complete control of your supply chain, providing advanced functionality usually only seen in large ERP systems, such as advanced sales order control and monitoring to manage margins, pricing and credit issues. When needed the deep integration to additional OneFit modules such as MRP, Manufacturing and Logistics increases the control of stock, eliminates errors and presents real-time data via OneFit Visual Control. Other features include approved supplier management, batch and serial numbered stock for traceability, BOMs (Bills of Materials), web ready products with variations, early and remote data capture ensures efficiency, control and speed of throughput to achieve accurate and prompt billing.



Delivering the right goods to the right customer and meeting customer expectations in terms of quality of service are key areas in ensuring customer satisfaction. In addition to standard links to couriers to provide consignment tracking, OneFit can support your distribution processes, and using OneFit Visual Management, routes can be planned and payloads controlled. When bar coding modules are deployed the accuracy of order distribution is optimised with immediate warnings at base when incorrect actions are attempted at point of delivery. Once your delivery vehicle hits the road your base receives real-time information that enables them to deal with customer enquires. When the OneFit GPS POD (Proof of Delivery) options are used signatures, comments and photos are available at base within minutes.





Ensuring build quality and controlling costs is essential for manufacturers. OneFit Manufacturing modules provide essential control throughout the manufacturing process. From detailed specifications and material requirements planning (MRP) through to completion of the finished product. BOMs hold all the necessary raw material and production information and allow you to keep related documentation for use in production or despatch which can also include specification test results for Quality Assurance purposes. Works Order loading can be managed traditionally or OneFit Visual Controller can be deployed to present easy to view machine and operator assignment. Operations and performance are monitored and can be viewed throughout your business operation supplying critical information to dependent departments. Shop floor data capture and process control can be handled with touchscreens and manual operation or by capturing digital production data.



Wholesale & Retail

To be successful in an intensely competitive industry wholesalers and retailers need to provide the best possible service whilst dealing with declining margins, challenging delivery requirements and meeting the growing demands from customers. OneFit manages your complete supply chain and achieves best practice for buying, controlling prices, maximising stock turnaround and ensuring the return on your investment is optimised. Inventory levels can be maintained to meet the needs of supply whilst minimising investment in poorly controlled or redundant stocks. OneFit provides for the fulfilment of all orders from a single sales source such as telesales or from across multi-channels including web sales, national and international sales teams or retail outlets. The optional integrated bar coding and touchscreens deliver further warehouse efficiencies ensuring stock levels are updated in real-time and the critical movement from sales order, through warehouse to shipping is easily processed and monitored with immediate warnings for calls to action. OneFit provides industry specific functions that help you to automate your business processes, providing you with a real-time overview of your entire process chain at all times.



Offering an efficient 24 hour sales strategy is an ideal way to achieve maximum sales with minimum outlay. However in this fiercely competitive marketplace the ability to supply on-time and at the right price, manage distribution and perform the necessary accounting processes a growing business needs is imperative. Removing time consuming operations such as feeding product information manually, re-entering order information and monitoring despatch, delivery and ensuring that billing and restocking takes place is vital. OneFit Web Portal modules provide the control to effectively manage all these processes resulting in a platform for continued growth whilst stabilising or even reducing your overheads and managing stocks.



OneFit can successfully fulfil the needs of specific sectors that require the efficiencies achieved in the mainstream operations of wholesale, manufacturing or retailing. OneFit can provide specific functionality for sectors such as Retail, Wholesale Fresh Produce, Food Services Industry, Pharmaceuticals, Nutraceuticals and Hospitality.











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